

Naser Khani

Dr. Naser Khani



Birth: 1978.31.08

Business Educator & Consultant, Assistant Professor
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<https://scholar.google.com/citations?user=CmnZO3MAAAAJ&hl=en&oi=ao>

Education

Ph.D.	Management	University of Technology of Malaysia (UTM)	October 2013
	Thesis	The Role of Organizational Information Systems Capabilities in the Success of Strategic Information Systems Planning	
Master	Management	Islamic Azad University (IAU), Isfahan Branch	June 2008
	Dissertation	The Effect of Human Resource Strategies on Organizational Performance	
Bachelor	Management	University of Isfahan (UI)	June 2004

Positions

Experience	Place	Date
Business Educator & Consultant	Organizations and Companies	2013-2024
Assistant Professor (Teaching management courses in MBA and Ph.D. programs & doing research)	Najafabad & Isfahan Branches, Islamic Azad University (IAU), Iran.	SEP. 2013- DATE
Research Director	Faculty of Humanities (IAUN)	(April 2015- September 2015)
Strategic Planning Director	IAUN	(SEP. 2015- OCT 2017)
Department Manager	Department of Management, Faculty of humanities, IAUN	(Jan. 2018- June 2020)
The Executive director of CSSM1, 2 (conference on strategic services management, National)	IAUN	2015, 2017

Business Consultancy	
Organization/Company Name	Area of Consultancy
Parsaian Resin Amoud Spadana	Organizational Development
Isfahan Regional Water Company	Organizational Culture and Productivity
Isfahan Gas Company	Partnership Quality Development in Service Outsourcing
Royal Arena Sport Club	Organizational Development, Professional Management Training
Iranian Petrochemical Commerce Company	Export Integration
IAU, Najafabad Branch	Strategic Planning
Samin Industrial Company	Organizational Development
Isfahan Municipality	Formulating Professional Codes of Conduct
Isfahan Oil Refinery Company	Job Burnout
Damesh Sepahan Company	Implementing Activity-based Budgeting
Iranian Engineering Gas Development Company	Technological Capability Improvement
Iranian Engineering Gas Development Company	Technological Risk Management
Isfahan Science and Technology Town	Growth Hacking
Isfahan Commerce of Commerce	Crisis Management in Corona era, Innovation Management

Business Trainings (Audiences: Executive Managers)	
Organization/Company	Area of Training
Isfahan Steel Company	Organizational Behavior, Strategic Human Resource Management, HR performance Management, Time Management, Organizational Communication, Team working
Iranian National Bank (Bank Melli-Isfahan Branches Management)	Organizational Behavior, Personal Development Technics, Managerial Games, Problem Solving Technics, Time Management Technics, Negotiation Skills
Isfahan Energy Management Company (Nirougah Montazeri)	Organizational Behavior, Human Resource recruitment and Selection, , Strategic Human Resource Management, Business Communication
IAU, Najafabad Branch	Organizational Communications and Behavior, Principles of Debate, Human Resource Management, Organization and Employees Relations, Professional Ethics, Decision Making Technics, Management, Organizational Excellence, Organizational Stupidity, Organizational Spirituality, , The relationship between the individual and the organization
Iran Forensic Medicine Organization	Creativity and Innovation Technics
Jahan DBA & MBA Institute	Professional Management Development (Area of Training: Strategic Management and business communications)
Masjed-Soleiman Petrochemical Company	Organizational Communications and Behavior, 5S, Organizational Ceremonies,
Isfahan Chamber of Commerce	Remote Working Management (Both from employee and Employer sides of view), Talent Management
Fanpardazan DBA & MBA Institute	Leadership, Organizational Networking, Organizational Pathology,
Modirsam Institute	Digital Leadership, Organizational Structure, Virtual Teams Management, Business Model Reinvention in Corona Era, Critical Thinking in Management, Strategic Management for SMEs, Personal Development
Isfahan Industrial Management Organization	System Thinking, Organizational Communications and Behavior,
Iranian National Bank (Isfahan province, Chahar-Mahal Province)	Decision Making, Goal setting and personal development, Management games, Productivity in organization and management, principles and processes of business negotiations, decision making and problem solving in management, time management, management of meetings in the organization, principles and methods of persuasion

Teaching in University	
Area	Courses
Organizational Behavior	Organizational Behavior
	Organizational Ethics
	Organizational Communications
Human Resource Management	Strategic Human Resource Management (Ph.D.)
	Organizational Communication (Bachelor)
	Employees' Performance Management (Ph.D.)
	Human Resource Management (Ph.D.)
	Organization and Employees Relations (Bachelor)
	HR performance Management (Ph.D.)
Management (General)	Human Resource recruitment and Selection (Bachelor)
	Change Management (Master and Ph.D.)
	Management Theory (Master and Ph.D.)
	Research Method in Management (QL/QN/MIX), (Master and Ph.D.)
	Management Science Methodology (Ph.D.)
	Critics on Management Theory (Ph.D.)

Academic Research

Master Theses (My Role: Supervisor)
Investigating the relationship between management style of managers and the quality of life of employees in the Department of Education
Investigating entrepreneurial intention among students and professors of Islamic Azad University
Identifying and prioritizing management enablers of lessons learned in steel projects
Investigating factors affecting professional ethics (case study: faculty members of Islamic Azad University)
Investigating the relationship between managers' information literacy and strategic decision making
Investigating the relationship between organizational silence and job burnout in public schools
Investigating the relationship between perceived organizational justice and knowledge sharing among employees (case study: General Welfare Department of Isfahan (Province
Presentation of organizational culture strategy map with balanced scorecard approach (Case study of Isfahan Miarkeh Steel Company))
Investigating the effect of strategic intelligence of operational managers on the effectiveness of selfmanaging teams (case study: Mobarakeh Steel Company
Factors affecting customer loyalty in online services (Study case: Iran Zamin Translators Group website)
Identifying the factors affecting the desire to install and use mobile phone application
Individual, occupational and interpersonal factors affecting the burnout of employees of Isfahan Oil Refining Company
Identification of cultural factors affecting the transfer of technology in the industries of Isfahan Province
Investigating the relationship between organizational culture and employees of Isfahan regional water company
Factors affecting the choice of university destination for graduate students
Investigating the relationship between strategic thinking and service quality in Mehr Eketsad Bank of Isfahan
Investigating the political behavior in the implementation of strategic plans
Evaluating the performance of knowledge workers in knowledge-based companies
Investigating the effects of transformational leadership style on organizational transformation cycle
Evaluating the effectiveness of the suggestions system in Isfahan Regional Water Company
The role of behavioral factors in the delays of South Pars projects
Drivers of customer participation in branded businesses on Instagram

The role of social customer relationship management capabilities in the effective performance of small businesses considering the mediating role of customer engagement (a case study of small businesses in Amir Kabir Industrial Zone of Isfahan)
Drivers and consequences of entrepreneurial regret in Isfahan scientific research town
Negative aspects and challenges of digital innovation (case study: social networks at (work
Examining ther relationship between responsible talent management and its results in the organization considering the mediating role of employees' reactions (Study case: (Mobarakeh Steel Company of Isfahan
The effect of ethical leadership on organizational citizenship behavior: Moderating the role of organizational cynicism
Investigating factors affecting the adoption of telecommuting among service companies
The effect of the quality of leaders' virtual behavior on team interaction, team dynamics, team performance and the relationship between leader and followers (a case study of virtual teams of innovative businesses in Isfahan Scientific Research Town)
Analyzing the experience of management consulting customers (a case study of consulting in small businesses)
consumers of Investigating the antecedents and consequences of brand hatred among Saipa products in the 1 st district of Isfahan
Analyzing the content of posts on Instagram pages in the field of business management training
Investigating individual factors effective on servant leadership based in a scientific research town
The effect of servant leadership on employee performance by considering the mediating role of work ambiguity, subordinates' motivation, work complexity and work design
The effect of entrepreneurial leadership style on the performance, commitment and innovation of employees (case study: technological companies based in Isfahan (science and research town
Investigating the impact of information quality and familiarity with the brand on brand attitude in social media and customer purchase intention
Analyzing the effectiveness of management courses from the perspective of learners case study: managers participating in the master's course in management at Islamic) (Azad University, Najaf Abad branch
Factors affecting the perception of ethical branding among generation z consumers
Investigating the effectiveness of advertising and digital marketing communication on the behavior of generation z consumers
Examining the point of view of resistance to buying eco-friendly cosmetics (Study case: women of Isfahan city)
Evaluating the success of business schools with a benchmarking approach (Study case: (Islamic Azad University Management Group, Najaf Abad branch

PhD Theses (My Role: Supervisor)
Presenting the value co-creation model in startups based on new technologies
Designing and explaining the financial stability model in Iran's steel industry in crisis conditions
Designing a model to evaluate the integrated performance of the sustainable supply chain of the almond industry from the perspective of stakeholders (case study: Chaharmahal and Bakhtiari province)
Modeling and identification of key factors in readiness to implement the Internet of Things for health care
Presenting the optimal model of working capital management with circular economy approach and digital transformation in the industrial waste of Mobarake Steel Company
Designing a paradigm model for improving business development services in industrial clusters
Presenting a model in the successful outsourcing of the relief supply chain using oriented theory and economic exchange cost in the Red Crescent population-resource
Designing a model of coordination and management of ambidexterity at the individual, group, and organizational levels and related strategies in production organizations based on grounded theory
Presenting a model for risk management in start-up companies (case study: startups based in Isfahan Scientific Research Town)
Presenting a model to evaluate the social performance of the supply chain of Mehr housing companies in Baharestan, Isfahan
Providing a framework for adopting a circular supply chain with the approach of stakeholder analysis and interpretive structural modeling in the steel industry
Designing a networking capability model in knowledge-based companies with a commercialization performance approach (case study of knowledge-based companies in Isfahan province)
Providing a framework for collaborative value innovation management in the supply chain (Case study: Petrochemical industries based in Bushehr province)
Designing the model of collaboration quality in service outsourcing (case study of Gas Company of Isfahan province)
Designing a model for organizational stupidity using grounded theory approach and interpretive structural modeling

List of Publications

Journal Papers
Saraee, H., Mohammadian, A., & Khani, N. (2024). Presenting an Open Government Data driven Innovation Model using Grounded Theory. <i>Public Organizations Management</i> , 14 (3), 479-501. (available in Farsi language)
Hajipour, A., Azizmohammadlou, H., Khani, N., & yazdani, B. (2024). Designing a paradigm model to improve business development services in business clusters. <i>Journal of Entrepreneurship Development</i> , (), -. doi: 10.22059/jed.2024.363041.654239. (available in Farsi language)
Sadeghi, M., Naderi Dehkordi, M., Barekatin, B. <i>et al.</i> Correction to: Improve customer churn prediction through the proposed PCA-PSO-K means algorithm in the communication industry. <i>J Supercomput</i> 79, 15212 (2023). https://doi.org/10.1007/s11227-023-05204-4
Karimi, S., & Khani, N. (2023). Analyzing the commercialization of technological and innovative products with an export approach (Case of study: Isfahan scientific and research town). <i>Journal of Innovation and Value Creation</i> , 23(23), 99. (available in Farsi language)
Nourbakhsh-Samani, S. P., Khani, N., Bahrami, M., & Sharifabadi, A. M. (2022). Different concepts of supply chain sustainability: an approach on circular supply chain. <i>Nexo Revista Científica</i> , 35(02), 626-640.
Nourbakhsh-Samani, S. P., Khani, N., Bahrami, M., & Morovati Sharifabadi, A. (2022). Identifying Organizational Obstacles to the Acceptance of Circular Supply Chain Using the Stakeholder Analysis Approach. <i>Iranian Journal of Supply Chain Management</i> , 24(74), 23-34. (available in Farsi language)
Boroomand, P., Khani, N., & Boroomand, P. (2022). Investigating the Relationship Between Voluntary Activity and the Creation of Entrepreneurial Intention with the Mediating Effect of Training Entrepreneurship Skills of Volunteers Participating in Leading Campaign Project, <i>Karafan</i> , 19 (2), 267-288. (available in Farsi language)

Journal Papers

Karimi-Ghartemani, S., Khani, N. and Nasr Isfahani, A. (2022), "A qualitative analysis and a conceptual model for organizational stupidity", Journal of Organizational Change Management, Vol. 35 No. 3, pp. 441-462.
<https://doi.org/10.1108/JOCM-04-2021-0099>

Karimi-Ghartemani, S., Khani, N. and Nasr Isfahani, A. (2022), Designing a Conceptual Model for Organizational Stupidity Using a Combination of Grounded Theory and Interpretive Structural Modeling, Iranian Journal of Management Studies (IJMS), 15(3), 549-568. (available in Farsi language)

H Adelnia Najafabadi, A Shekarchizadeh, A Nabiollahi, N Khani, (2022), Journal of Revenue and Pricing Management, Dynamic pricing for information goods using revenue management and recommender systems, 21 (2), 153-163.

Bahrami, M., Khani, N., & Rahimi, L. (2023). Analysis of Effects of Retailtainment Marketing Key Factors on Customers Repurchase Tendency in Isfahan City Center Shopping Mall. New Trends in Marketing, 1(1), 22-42.

Abili, M., Khani, N., Gandomkar, A., & Bahrami, M. (2022). Creating smart security at the tourist destination for tourism development; (Case Study: Shanghai Port). Journal of Vision Future Cities, 3(3), 79-96. (available in Farsi language)

Derakhshan, S., Nabiollahi, A., Khani, N., & Khayami, S. R. (2022). Providing a model for Developing Business Capabilities in Order to Modeling Enterprise Architecture. Iranian Journal of Information Management, 8(1), 45-70.

Derakhshan, S., Nabiollahi, A., Khani, N., & Khayami, S. R. (2022). Presenting a capability planning model based on Cobit organizational architecture management process (Case study: Fava management of Isfahan University of Medical Sciences). Health Information Management, 19(2), 60-70.

Dousti Shervedani, E., & Khani, N. (2022). Designing a resilient policy model for knowledge-based businesses in the Corona era. Public Policy In Administration, 13(46), 153-165. (available in Farsi language)

Saraee, H., Mohammadian, A., & Khani, N. (2022). A systematic review of Intra-organizational factors affecting Open Government Data to achieve innovation in Government Services. Journal of Public Administration, 14(3), 479-501.

Journal Papers
Fadaei, E., & Khani, N. (2023). The Relationship between Organizational Information System Capabilities and Business Intelligence Success. <i>New Trends in Marketing</i> , 1(2), 1-10.
Karimi-Ghartemani, S., Khani, N. and Nasr Isfahani, A., (2021), Recognizing casual and consequences of organizational stupidity in Tax Administration of Isfahan province <i>Organizational Culture Management</i> , 20(1), 193-227.
Yasser Maghsoudi-Ganjeh, Naser Khani & Akbar Alem-Tabriz (2021) Networking Capability and Commercialization Performance: The Role of Network Structure, <i>Journal of Business-to-Business Marketing</i> , 28:1, 51-68, DOI: 10.1080/1051712X.2021.1893033 Abili, M., Khani, N., Gandomkar, A., Bahrami, M. (2021). Analysis of our tourism development policies and strategic planning between Iran and China. <i>Geography (Regional Planning)</i> , 12(1), 1-17.
Saremi, R., shekarchi zadeh, A., Khani, N., Banihashemi, S. (2021). Development of Branding Model for TV Networks with the Approach of Strengthening Social Capital Case Study: Nasim Network. <i>Media Studies</i> , 16(3), 96-112. doi: 10.30495/mediastudies.2022.62742.1404
Karimi-Ghartemani, Samaneh., Khani, Naser, Nasr Esfahani, Ali, (2020), Developing a framework for organizational stupidity, <i>The journal of High Technology Management</i> , Volume 31, Issue 2, pp 1-8, https://doi.org/10.1016/j.hitech.2020.100392 .
Rasti Borazjani Faghat, E., Khani, N. and Alemtabriz, A. (2020), "A paradigmatic model for shared value innovation management in the supply chain: A grounded theory research", <i>International Journal of Innovation Science</i> , Vol. 12 .No. 1, pp. 142-166
Maghsoudi Ganjeh, Y., Khani, N. and Alem Tabriz, A. (2020), "The relationship between networking capability and commercialization performance by considering the role of dimensions of network structure", <i>International Journal of Business Innovation and Research</i> , Vol. 22 No. 1, pp. 47-68.
Maghsoudi Ganjeh, Y., Khani, N. and Alem Tabriz, A. (2019), "Social media usage and commercialization performance: role of networking capability", <i>Journal of Science and Technology Policy Management</i> , Vol. 10, No. 5, pp. 1174-1195. https://doi.org/10.1108/JSTPM-10-2018-0102

Journal Papers
Adelنيا Najafabadi, H., Shekarchizadeh, A.R., Nabiollahi, A., Khani, N., Rastegari, H., (2019), The Innovation Roadmap and Value Creation for Information Goods Pricing as an Economic Commodity, <i>Information Systems & Telecommunication</i> , Volume 7, No. 2, pp: 154-164.
Karimi-Ghartemani, S., Shekarchizadeh, A., Khani, N., (2018), A data Envelopment Analysis Method for Evaluating Performance of Customer Relationship Management, <i>Iranian Journal of Management Studies (IJMS)</i> , Vol. 1, NO.4, PP 743-767.
Hashemi, Nazanin; Khani, Naser, (2017), Recognizing Factors Affecting Manpower Productivity Based on Kano Model, <i>International Journal of Asian Business and Information Management</i> , pp:1-13.
Jolaei, A, Nor, K.M., Khani, N., Yusoff R.M., (2014), Factors Affecting Knowledge Sharing Intention Among Academic Staff, <i>International Journal of Educational Management</i> , 28 (4), 413-431.
Salavati, SH., Khani, N., (2013), Compatibility with E-commerce in Iranian Hospitality Industry, <i>Research Journal of tourism management (in Persian)</i> , pp 167-187.
Khani, N., Nor, K. M., Samani, M. B., & Hakimpoor, H. (2012). Antecedents, Drivers, and Success of Strategic Information Systems Planning: A resource-based View. <i>Procedia-Social and Behavioral Sciences</i> , 40, 334-340.
Khani, N., Nor, K. M., Samani, M. B., & Hakimpoor, H. (2012). An Empirical Investigation of Capability Factors Affecting Strategic Information System Planning Success. <i>International Journal of Strategic Information Technology and Applications (IJSITA)</i> , 3(2), 1-17.
Khani, N., Khalil, M. N., Bahrami Samani, M., & Hakimpoor, H. (2012). The status of strategic information systems planning practices in Iran: An organizational perspective. <i>Research Journal of Information Technology</i> , 4(2), 47-60.
Moga, L. M., Nor, K. M., Neculita, M., & Khani, N. (2012). Trust and Security in E-banking Adoption in Romania. <i>Communications</i> , 2012.

Journal Papers
Khani, N., Nor, K. M., Hakimpoor, H., Bahrami, M., & Salavati, S. (2011). IS/IT capability and Strategic Information System Planning (SISP) Success. <i>International Management Review</i> , 7(2), 75-83.
Hakimpoor, H., Arshad, K. A. B., Tat, H. H., Khani, N., & Rahmandoust, M. (2011). Artificial Neural Networks' Applications in Management. <i>World Applied Sciences Journal</i> , 14(7), 1008-1019.
Hakimpoor, H., Hazarina Hashim, N., Khani, N., & Bahrami Samani, M. (2011). The Relationship between Marketing Network Processes (MNPs), Strategic Marketing Planning (SMP) and SMEs' Performance. <i>International Journal on Social Science, Economics and Art</i> , 2(1), 31-36.
Hakimpoor, H., Hon Tat, H., Khani, N., & Bahrami Samani, M. (2011). Marketing Networking Dimensions (Mnds) and Smes' Performance: A New Conceptual Model. <i>Australian Journal of Basic and Applied Science</i> , 10(5), 1528-153.
Maghsoudi Ganjeh, Y., Khani, N. and Alem Tabriz, A. (2020), Networking Capability, Business Networks Structure, and Commercialization Performance in Knowledge-Based Companies (Case Study: Isfahan Province Knowledge-Based Companies), <i>Journal of technology management and development</i> , Issue 7, Volume 4, pp 151-180.
Bahrami, M., Khani, N., Moradi-Mogoei, M.R., (2019), A Multi-dimension Perspective to Attitude; Explaining Trying Theory Approach in Studying Factors Affecting Moblie-Banking, <i>Marketing Management Journal</i> , Volume 41, pp: 79-92.
Attafar, A., Khani, N., & Bahrami Samani, M. (2010). The Effect of Human Resource Strategies on Organizational Performance based on balanced score card in Iranian National Tax Administration. <i>Management Research Journal (in Persian)</i> , 9.
Salehi, E., Boromand, Sh., Khani, N., (2017) Identifying and Prioritizing factors affecting humanitarian supply chain, <i>Emdad & Nejat Reseach Journal (In Persian)</i> , 16-26.
Shahmansouri, M., Nabiollahi, A., Khani, N., (2018), Factors Affeting Strategic Information Systems Planning Success in Iran Oil Company, <i>Irاندو c research journal</i> ,

Journal Papers

Foroghi, Z., Khani, N., Soltani, I., (2017), The relationship between Operation Managers' Strategic intelligence and effectiveness of selfmanaged teamworks in Mobarake Steel Company, development and transformation research journal (in Persian), pp 163-178.

Bahrami, M.S., Hashim, N. H., Khani, N., Hakimpoor, H., (2013), Organizational Factors related to the Customer Loyalty; a Literature Review, 1st International Conference on Customer Service Systems and Management, Procedia - Social and Behavioral Sciences. (conference paper)

Khani, N., Khalil, M. N., & Bahrami Samani, M. (2011). *A Proposed Research Model for the Relationship between Organizational IS capabilities, Organizational Performance and Strategic Planning*. Paper presented at the 16th IBIMA Conference: Innovation and Knowledge Management: A Global Competitive Advantage. (conference paper)

Bahrami Samani, M., Hashim, N. H., Golbaz, N. E., & Khani, N., (2011). *A Proposed Model Of Lifestyle And Store Attributes For Hypermarkets' Loyalty*: Conference Master Resources. (conference paper)

Samani, M. B., Attafar, A., & Khani, N. (2011). *A Conceptual Model for IRAN's Car Industry Customers' Loyalty*. Paper presented at the 2rd Int. Conf. Business and Economic Research, Langkawi Kedah, Malaysia. (conference paper)

Hakimpoor, H., Khairil Anuar, B. A., Hon Tat, H., & Khani, N. (2011). *Artificial Neural Networks' Applications in Management Sciences*. Paper presented at the eighth annual conference of JMS ChIna marketing science. (conference paper)

Khani, N., Khalil, M. N., & Bahrami Samani, M. (2010). *Factors moderating the relationship between IS capabilities and strategic information system planning (SISP) success* Paper presented at the IGCESH2010, UTM, Johor, Malaysia. (conference paper)

Salavati, S., Hashim, N. H., Khani, N., and Bahrami, M. (2013). A conceptual model for IT and website adoption in the tourism industry. International Hospitality and Tourism Postgraduate Conference (IHTPC 2013). Kuala Lumpur, Shah Allam. (conference paper)

Naser Khani

Books
Khani, N., Jamshidi, H.M.M., (2013), PLS Guide: A Practical Guide to Design and Analysis of Structural Equation Model (Persian Edition), (in Farsi)
Khani, N., Mohammadi, M., Aram, A., (2016), Business Quotes, Supreme Art publication, www.amazon.com
Khani, N., Razavi, S.J., Shokouhi, M.S., (TranslatorS). (2020). Strategies for E-Business: Concepts and Cases [Translated from English to Farsi]. Jelassi, T., & Enders, A. (Authors). Prentice Hall (English), Shokouh Ofogh (Farsi)
Nikobakht, M., Khani, N., & Ghadiri, Z. (2023). Implementing ERP using change management approach (in Farsi). NajafAbad: Islamic Azad University Publications.
Khani, N., & Sanaei, S. (2024). Management of Planned Changes (in Farsi). Arak University of Technology Publications. Iran.
Salemi, V., Khani, N., & Hadi, S. (2024). Management of Research and Development Projects for Products with Complex Systems in the Aviation Industry. Islamic Azad University Publications.
Salehi, H., Rahmani, M., & Khani, N. (1402). English for Students of Business Management and Financial Management. Academic Jihad Publications.

Professional Services and Activities

Type	Description
Reviewer	IBIMA conference (International Business Information Management Association (IBIMA, 2012).
	International Conference on Social Science, Economics and Art (ICSSEA,2011).
	Scientific Communication Monthly E-journal of Irandoc – 2011 till now
	Business Strategy Series (Emerald, 2013)
	International Journal of Educational Management (Emerald), from 2013
	First and Second National Conference on Strategic Service Management (CSSM 2015, 2017), Iran, Najafabad.
	Iranian Journal of Management Studies, IJMS, (2013-Date)
	Research Journal of Development And Transformation (2017-date)
Examiner	Examiner for Ph.D. Proposal Defense
	Interviewer in Ph.D. Written and Oral Entrance /Graduation Exams
	Examiner for Master’s Graduate Project
Research projects/Grants	Evaluating Compatibility with E-Commerce and its Implementation in Iranian Hotel Websites (2007, coworker)
	IAUN Strategic Planning (2015, coworker)
	Enterprise Architecture Project for Isfahan Municipality (2018)
	The Role of Organizational Culture in Human Resource Planning in Regional Water Company (2018)
	Evaluating Technological Capabilities for Iranian National Gas Engineering Company (2017) The role of Export Integration on Export Performance (2018-2019)

Naser Khani

Type	Description
Speeches	Strategies for Stabilizing Small Jobs and Preventing Poverty in Najafabad city (1&2: 2017-2018)
	Research and Development in Intelligence Paradigm of Police
	Critical Thinking in Research (2018)
Membership	Human Resource Management Association-Iran, (2007-2013)
	Information Management Association-Iran, (2015-2017)
Rewards	Best Paper Award: Khani, N., Nor, K. M., Samani, M. B., & Hakimpour, H. (2012). Antecedents, Drivers, and Success of Strategic Information Systems Planning: A resource-based View. <i>Procedia-Social and Behavioral Sciences</i> , 40, 334-340.
	Best Paper Award: Shahmansouri, M., Nabiollahi, A., Khani, N., (2015), Factors Affecting Strategic Information Systems Planning Success in Iran Oil Company, First National Conference on Strategic Services Management, Najafabad, Iran.
	Letter of Appreciation for Contribution to IAUN Excellence (2016)
	UTM International Doctoral Fellowship in 2011, 2012, and 2013.